



Memtech International Ltd

FY2005 Results Presentation

February 24, 2006

Agenda



- + Financial Review
- + Corporate Updates
- + Competitive Edge
- + Prospects & Outlook

Financial Review

Financial Highlights



	FY2005 (US\$'m)	FY2004 (US\$'m)	Change YoY
Revenue	74.9	58.6	+28%
Gross Profit	24.1	23.9	+1%
Operating Profit	10.1	14.9	-32%
Profit before Tax	10.4	14.9	-30%
Profit after Tax	9.9	14.9	-33%
Net Profit	10.4	14.8	-30%
* EPS (US cents)	1.4	2.3	-39%
Dividend (S cents)	1.0	1.0	-

* Earnings per share is based on weighted average no. of shares of 720,000,000 for FY2005 and 636,182,819 for FY2004.

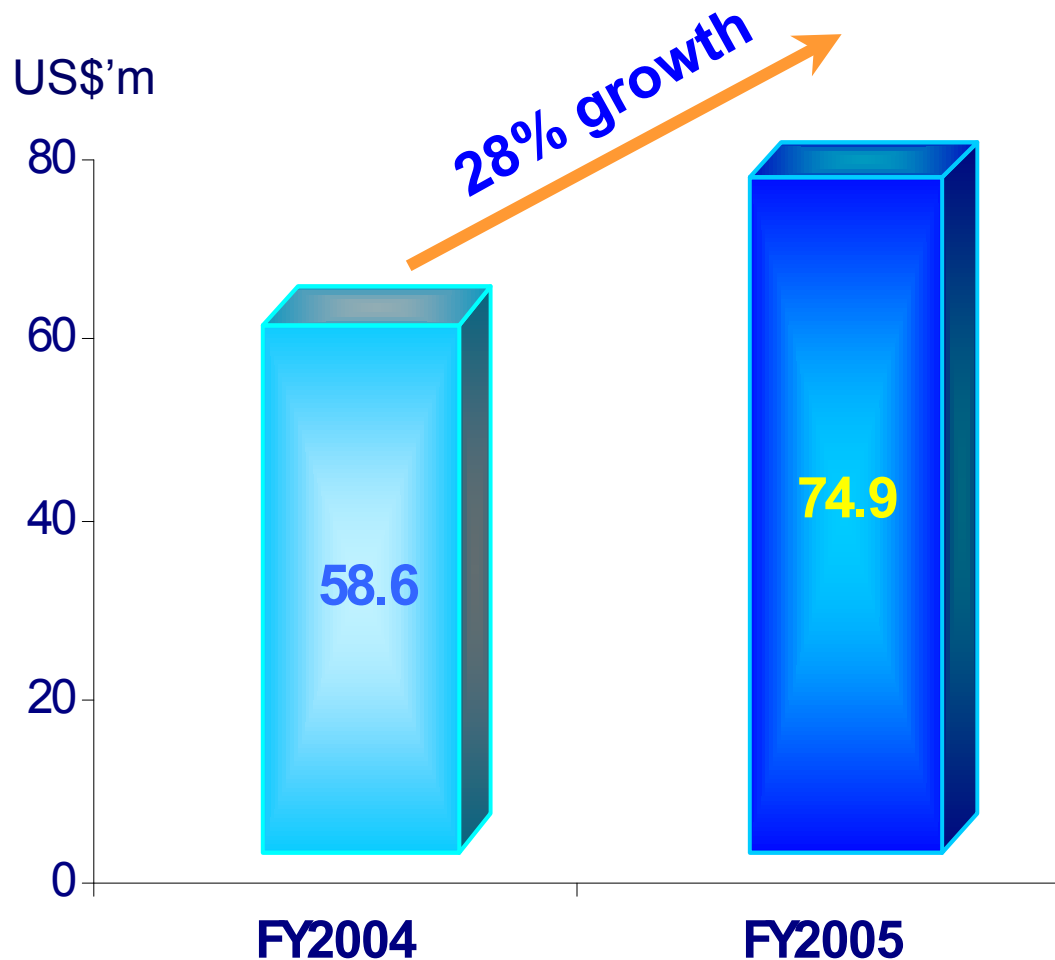
Balance Sheet Highlights



	FY2005 (US\$'m)	FY2004 (US\$'m)
Shareholders' equity	81.5	74.7
Cash & cash equivalents	32.8	45.7
Fixed assets	30.4	16.1
Receivables	45.1	32.0
Payables	29.8	18.4
Loans	0.2	2.5
* NAV per share (US cents)	11.3	10.4

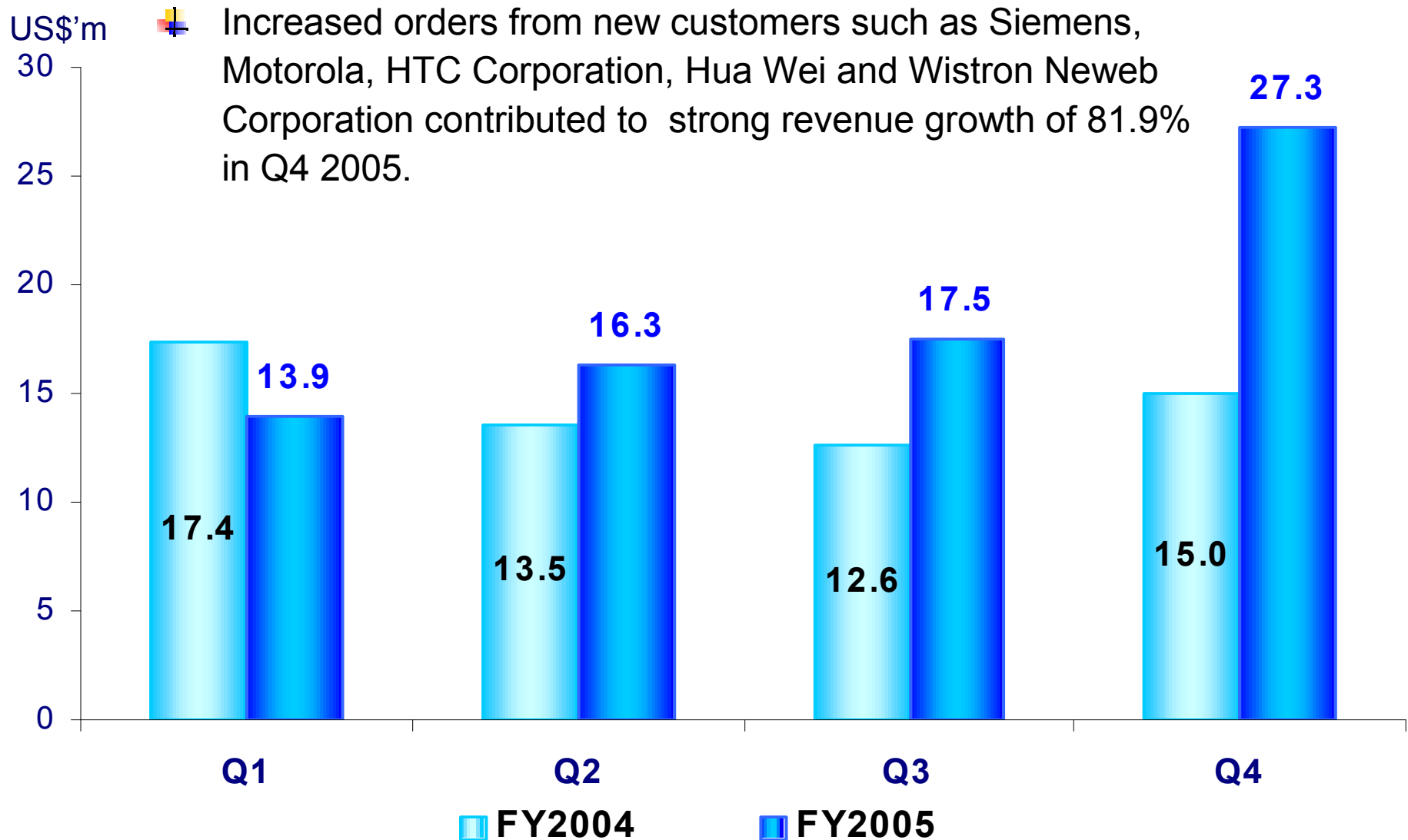
* NAV per share is based on issued share capital of 720,000,000 shares at the end of the financial year.

Revenue

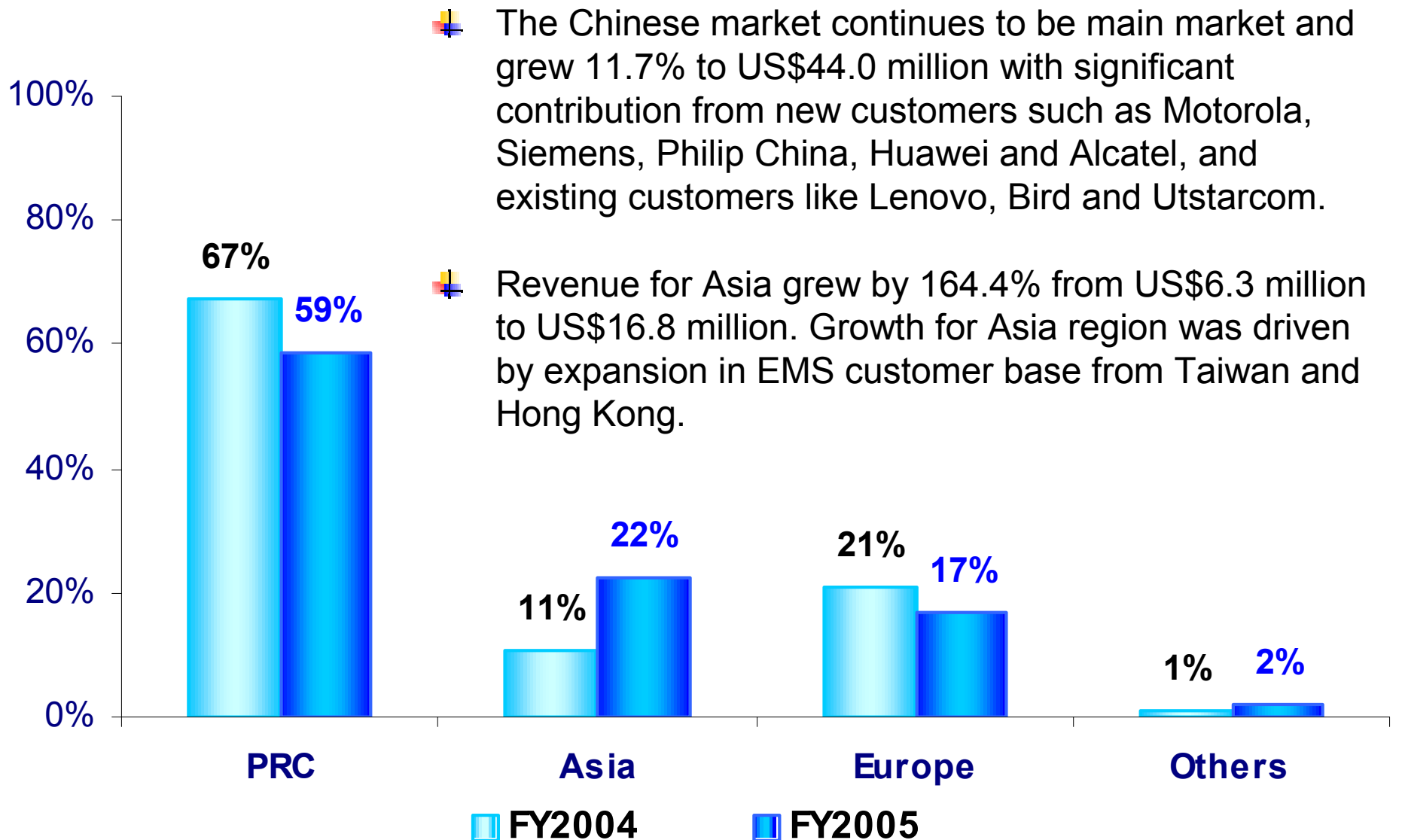


- Revenue grew US\$16.3 million to US\$74.9 million with keypads contributing 97.8% of the revenue.
- Growth was attributable to penetration of existing customers and increased orders from new customers.
- Overall market for mobile phones grew in 2005, but PRC handset manufacturers faced intense competition and counterfeit products.

Quarterly Revenue



Revenue by Market

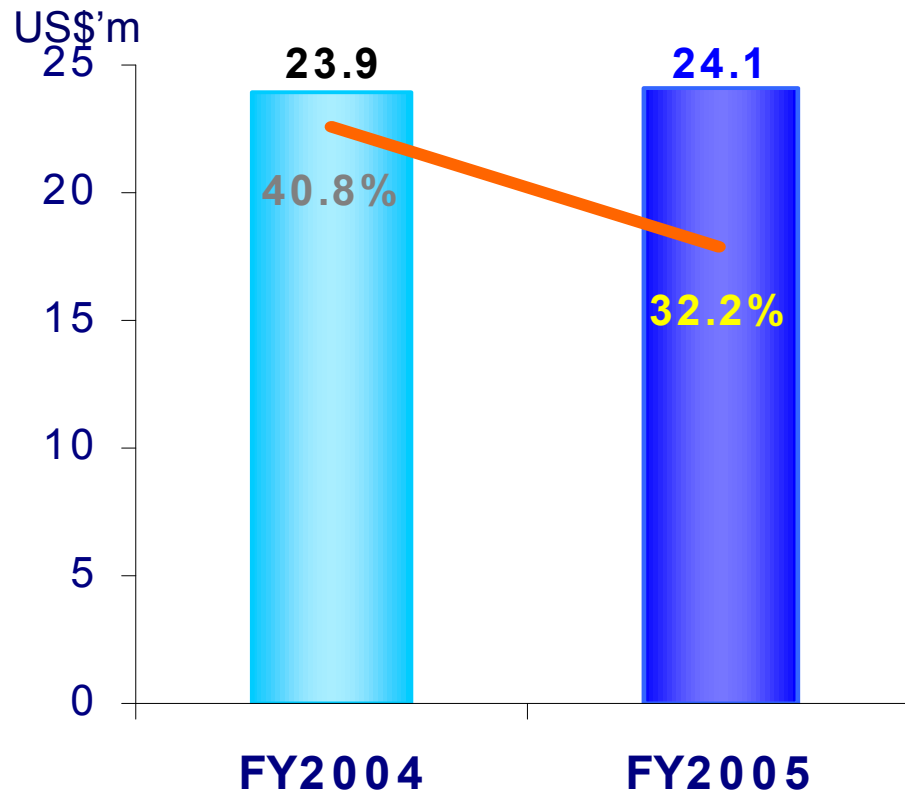


Profits & Margins

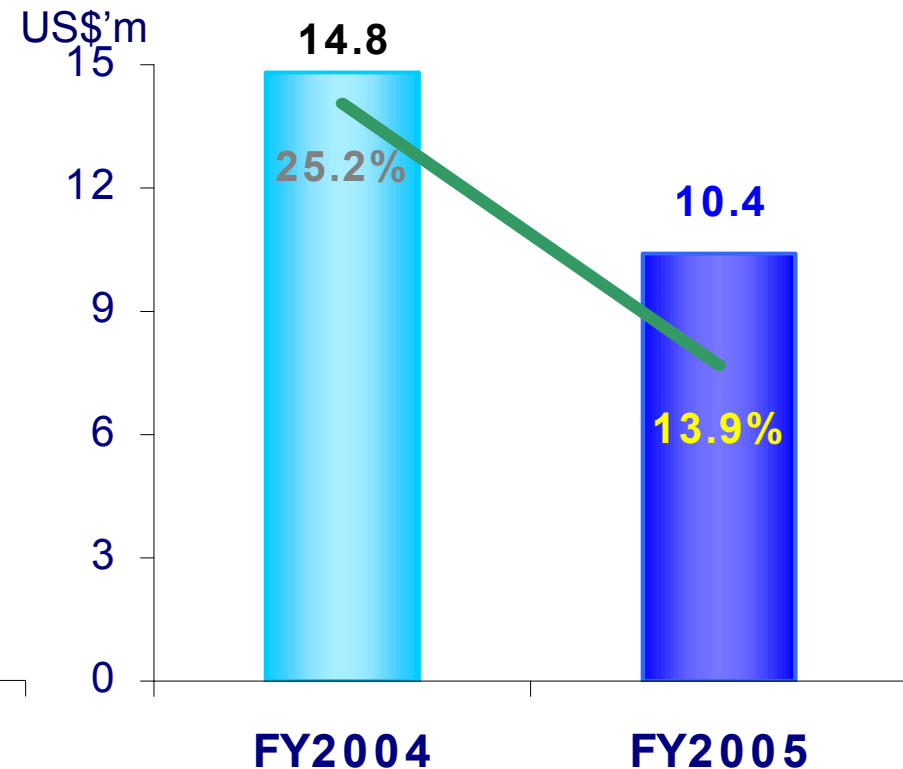


- ✚ Gross margin fell to 32.2% due to lower selling price, increase in raw material prices and labour costs.

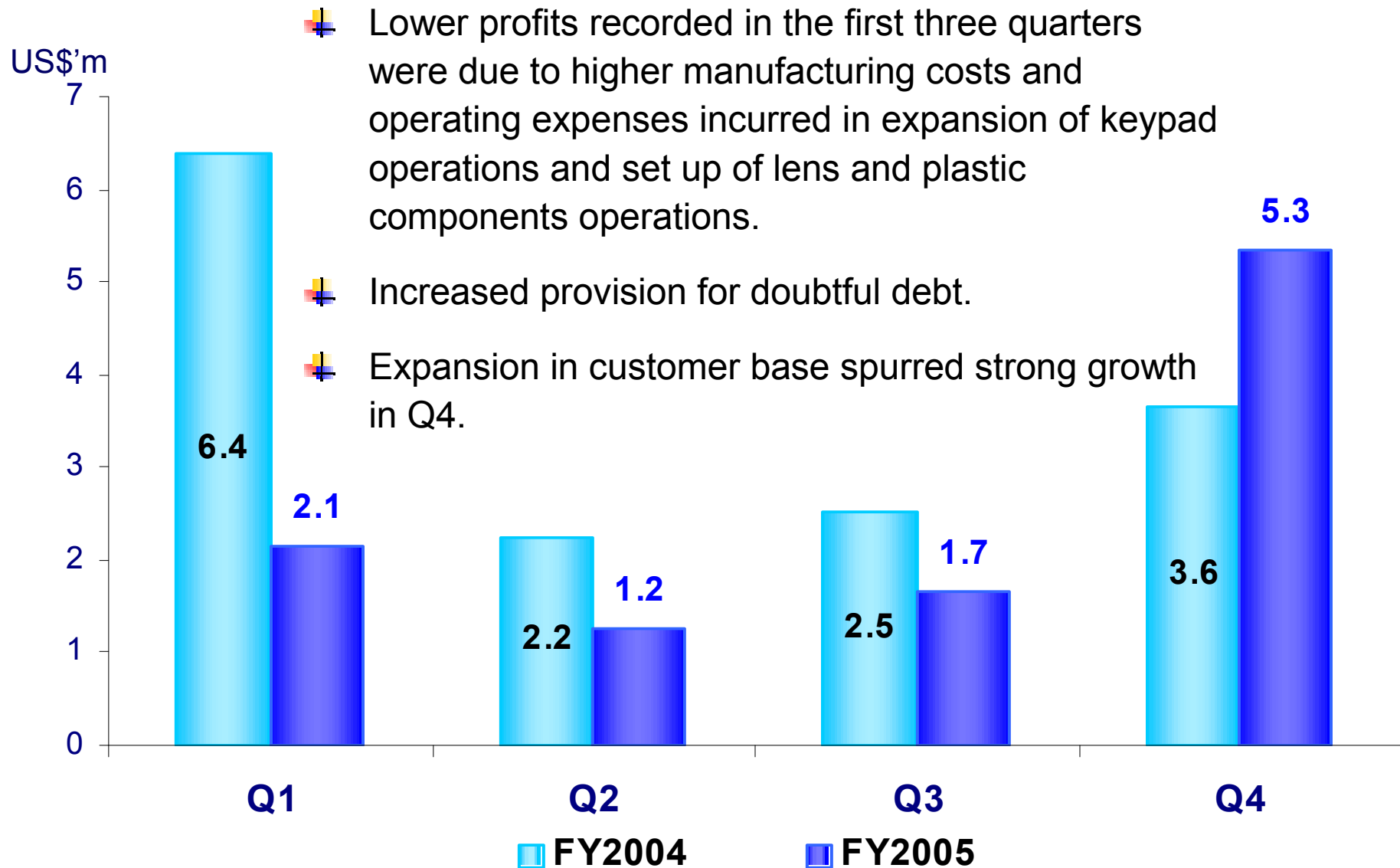
Gross Profit & GP Margin



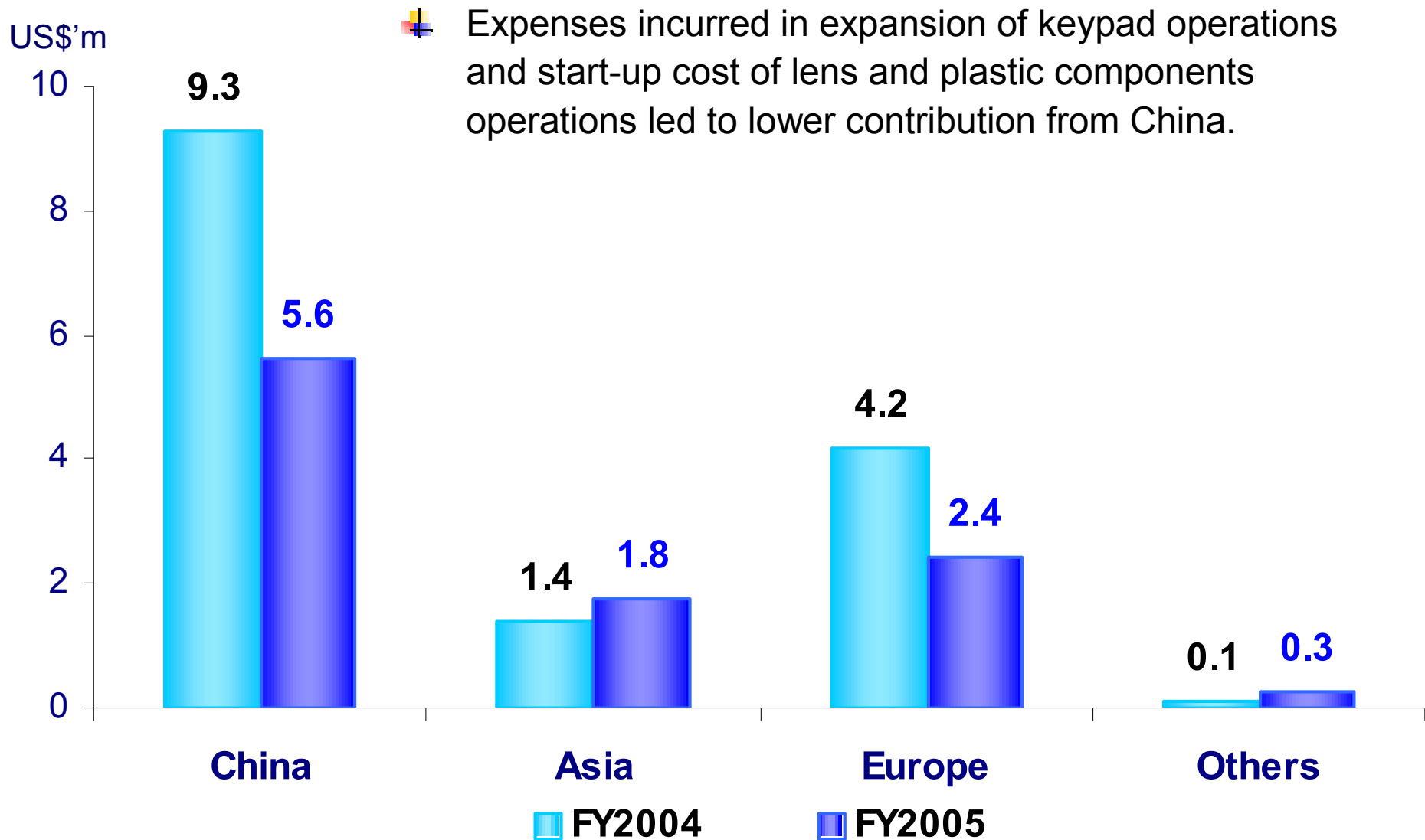
Net Profit & Net Margin



Quarterly Profit



Profit Contribution by Market



Corporate Updates

FY2005 Highlights



Q1 2005

- ✚ Commenced lens operations in Dongguan.
- ✚ Set up new keypad plant in Huzhou.

Q2 2005

- ✚ Commenced plastic housing operations to provide integrated manufacturing service comprising of keypad plastic housing and display lens for handsets.
- ✚ Expanded keypad capacities in Dongguan and Huzhou.

Q3 2005

- ✚ Commenced operation in manufacturing plastic components and casings for notebook and handsets in Kunshan.

Q4 2005

- ✚ Secured mass production orders from Motorola, Siemens, Phillip China, HTC, Alcatel, Huawei and WNC

Competitive Edge

Business Overview



- ✚ **Memtech** is an integrated supplier specialising in the **manufacture and sale of customised precision moulded components** that include plastic casing, lens and keypads, mainly for telecommunications and automotive industries.
- ✚ One of the top 10 suppliers of mobile phone keypads in the world.



Integrated One-stop Solutions Provider

Engineering Design & Mould Fabrication



Material Formulation & Compounding



Injection



Final Inspection & Delivery



Assembly



Secondary Processes



Strategic Manufacturing Locations & Extensive Sales Network



- ✚ **Memtech's manufacturing facilities are established at the heart of the mobile phone manufacturing hubs**
 - Pearl River Delta and Yangtze River Delta

- ✚ **Established marketing network with 8 support offices in:**
 - Suzhou, Hangzhou, Shanghai, Beijing, Ningbo, Dongguan, Nanjing, and Xiamen

- ✚ **International Sales Agents**
 - Europe, America, Korea, Taiwan and Singapore



Reputable Customer Base



+ Keypads and handsets

■ PRC

Soutec, Dbtel, Panda, Lenovo, Ningbo Bird, UT-Starcom, TCL Corporation, ZTE Corporation, Legend Group, Huawei, Haier, Konka and Amoi

■ EMS

HTC Corporation, Wistron Neweb Corporation, Alcatel, and Elcoteq

■ Global brands

Motorola, Siemens, Nokia, Sagem, Sony Ericsson, LG, NEC and Philip.

+ Automotives parts

■ France: Kostal

Prospects & Outlook

Prospects



+ Buoyant mobile phone industry

- Rapid advancement in mobile telecommunication technology leads to constant rollout of new telecommunication devices
- 3G Technology is expected to spur demand for more sophisticated telecommunication devices
 - 3G subscribers in China are expected to hit 15 million by 2006 and 125 million in 2010.

(Source: Norson Telecom Consulting, Beijing)

+ Increasing affluence and purchasing power of consumers

- Strong economic growth of PRC boost consumers' spending power

+ Growth of mobile phone manufacturing hubs in PRC

- Relocation of manufacturing facilities to PRC by the global mobile phone manufacturers and EMS
- Growth in domestic sales and exports

Growth Drivers



- ✚ Expanded manufacturing capacities to support sales growth**
- ✚ Continue to expand marketing network to achieve growth in sales to multinational brands**
- ✚ Integration of lens and plastic businesses to keypad manufacturing is bearing fruit**

Outlook for FY2006



- + To achieve better operational efficiency for all manufacturing plants**
- To improve in lens and plastic components businesses**
- + To explore new initiatives including new products and technologies to complement current businesses**
- Expects revenue for 2006 to be better than that of 2005**



Memtech International Ltd

Thank You.

We would be pleased to answer your queries.
